



# FUND FACTS

Educators Monitored Balanced Portfolio – Class A

Educators Financial Group Inc.

January 4, 2018

This document contains key information you should know about the Educators Monitored Balanced Portfolio. You can find more detailed information in the Fund's simplified prospectus. Ask your representative for a copy by calling 1.800.263.9541 or writing to Educators Financial Group Inc. at 2225 Sheppard Avenue East, Suite 1105, Toronto, ON, M2J 5C2, or by visiting our website at [www.educatorsfinancialgroup.ca](http://www.educatorsfinancialgroup.ca).

**Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.**

## Quick Facts

<b>Date class started:</b>	January 4, 2018	<b>Fund Manager:</b>	Educators Financial Group Inc.
<b>Total Fund Value (000's):</b>	This information is not available because it is a new mutual fund.	<b>Portfolio Manager:</b>	HSBC Global Asset Management (Canada) Ltd.
<b>Management Expense Ratio (MER):</b>	MER is not available because it is a new mutual fund	<b>Distributions:</b>	Net income, semi-annually (June & Dec) Net realized capital gains, generally in December
		<b>Minimum Investment:</b>	\$500.00 Initial, \$25.00 Systematic

## What does the Fund invest in?

The Portfolio focuses on providing a balance of income and potential for long-term capital. It does this by maintaining a balance of investments across several asset classes. The Portfolio invests primarily in mutual funds units that invest in securities of Canadian and foreign governments and corporations. The asset mix is varied depending on the outlook for the economy and financial markets. Up to 60% of the Fund may be invested in funds investing in foreign securities.

The charts below give you a snapshot of the Fund's investments on January 4, 2018. The Fund's investments will change.

### Top 10 investments (January 4, 2018)

This information is not available because it is a new mutual fund, there are no investments yet.

### Investment mix (January 4, 2018)

This information is not available because it is a new mutual fund, there are no investments yet.

## How Risky is it?

The value of the Fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility".

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

### Risk rating

Educators Financial Group has rated the volatility of the Fund as **low to medium**.

Because this is a new fund, the risk is only an estimate by Educators Financial Group. Generally, the rating is based on how much the Fund's returns have changed from year to year. It doesn't tell you how volatile the Fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the Fund's returns, see the Investment Risk Classification Methodology section of the Fund's simplified prospectus.

### No guarantees

Like most mutual funds, this Fund doesn't have any guarantees. You may not get back the amount of money you invest.



### How has the Fund performed?

This section tells you how the Class A units of the Fund have performed over the past years. Returns are after Fund expenses have been deducted. These expenses reduce the Fund's returns.

#### Year-by-year returns

Information relating to year-by-year returns are not available for the Class A units of the Fund as it has not distributed units under a simplified prospectus for a full calendar year.

#### Best and worst 3-month returns

Information relating to the best and worst returns are not available for the Class A units of the Fund as it has not distributed units under a simplified prospectus for a full calendar year.

#### Average return

Information relating to average return is not available for the Class A units of the Fund as it has not distributed units under a simplified prospectus for 12 consecutive months.

### Who is this Fund for?

This Fund is suitable for investors who:

- want to earn a balance of interest income and long-term growth of their capital
- have a medium-term investment time horizon
- prefer a low to medium tolerance for investment risk

This Fund may not be appropriate for an investor who needs regular income or stability of capital or is pursuing a short-term investment goal.

### A word about tax

In general, you'll have to pay income tax on any money you make on the Fund. How much you pay depends on the tax laws where you live and whether or not you hold the Fund in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold the Fund in a non-registered account, Fund distributions are included in your taxable income, whether you get them in cash or have them reinvested.



### How much does it cost?

The following table shows the fees and expenses you could pay to buy, own and sell Class A units of the Fund. The fees and expenses – including any commissions – can vary among classes of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

#### 1. Sales charges

The fund is sold on a no-load basis only, **sales charges do not apply.**

#### 2. Fund expenses

You don't pay these expenses directly. They affect you by reducing the Fund's returns.

The fund's expenses are made up of its management fee, operating expenses and trading costs. The management fee for the Class A units is 1.65% per year of their value. Since the Fund and the Class A units are newly created, operating expenses and trading cost information is not available.

#### More about the trailing commission

As the Class A units of the Fund are sold by Educators Financial Group on a no-load basis, there are no trailing commissions paid.

#### 3. Other fees

You may have to pay other fees when you buy, hold, sell or switch units of the Fund.

Fee	What you pay
Short-term trading fee	1% of net asset value for units redeemed within 90 days of the date of purchase.
Account transfer fee	\$150 plus HST. This fee is charged when an account is closed and transferred to another financial institution.

### What if I change my mind?

Under securities law in Ontario and British Columbia, you have the right to:

- withdraw from an agreement to buy mutual fund units within two business days after you receive a simplified prospectus or Fund Facts document, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In Ontario and British Columbia, you also have the right to cancel a purchase, or claim damages if the simplified prospectus, annual information form, Fund Facts document or financial statements contain a misrepresentation. You must act with the time limit set by the securities law in your province.

For more information, see the securities law of your province or ask a lawyer.

### For more information

Contact Educators Financial Group or your representative for a copy of the Fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the Fund's legal documents.

**Educators Financial Group Inc.**  
 2225 Sheppard Avenue East, Suite 1105  
 Toronto, ON M2J 5C2

**Phone: 416.752.6843**  
**Toll-free: 1.800.263.9541**  
**E-mail: [info@educatorsfinancialgroup.ca](mailto:info@educatorsfinancialgroup.ca)**  
**[www.educatorsfinancialgroup.ca](http://www.educatorsfinancialgroup.ca)**

To learn more about investing in mutual funds, see the brochure **Understanding mutual funds**, which is available on the website of the Canadian Securities Administrators at [www.securities-administrators.ca](http://www.securities-administrators.ca).